

LUBRICANTS

BID DATE: 1/22/2010

CONTRACT PERIOD: 1/29/2010 – 12/31/2010

Monroe Tractor & Implement Co., 110 Old Ithaca Rd., Horseheads, NY 14845 (607) 739-8741 / (607) 739-8747

NOCO Energy Corp., 2440 Sheridan Dr., Tonawanda NY 14150 (800) 500-6626 / (800) 891-6626

Superior Lubricants, 32 Ward Rd., North Tonawanda NY 14120 (716) 693-8412 / (716) 695-9087

Williams Lubricants, Inc., York Avenue North, Towanda, PA 18848 (570) 265-6673 / (570) 265-5822

| LUBRICANTS | | | Monroe * | | NOCO * | | Superior | | Williams | |
|--|--------------------|-----------------------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|----------------|
| Item | | Estimated Quantity per Year | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price |
| Motor Oil - Universal Fleet; shall meet or exceed: API CJ-4 | | | | | | | | | | |
| SAE 15W - 40W | Bulk | 1,000 gallons | \$10.09/gal | \$10,090.00 | \$9.33/gal | \$9,330.00 | \$6.98/gal | \$6,980.00 | \$6.97/gal | \$6,970.00 |
| | Drum | 3,000 gallons | \$11.20/gal | \$33,600.00 | \$9.54/gal | \$28,620.00 | \$7.48/gal | \$22,440.00 | \$7.85/gal | \$23,550.00 |
| | Gallon; Case Lot | 250 gallons | \$12.30/gal | \$3,075.00 | \$11.92/gal | \$2,978.13 | \$10.98/gal | \$2,745.00 | \$8.00/gal | \$2,000.00 |
| SAE 10W | Bulk | 300 gallons | NO BID | NO BID | NO BID | NO BID | \$6.28/gal | \$1,884.00 | \$6.75/gal | \$2,025.00 |
| | Drum | 100 gallons | NO BID | NO BID | \$5.82/gal | \$582.00 | \$6.78/gal | \$678.00 | \$8.58/gal | \$858.00 |
| | Gallon; Case Lot | 100 gallons | NO BID | NO BID | NO BID | NO BID | \$11.48/gal | \$1,148.00 | \$8.00/gal | \$800.00 |
| | 12/1 Qt.; Case Lot | 50 cases | NO BID | NO BID | NO BID | NO BID | \$34.44/case | \$1,722.00 | \$24.00/case | \$1,200.00 |
| SAE 30W | Bulk | 1,000 gallons | \$8.39/gal | \$8,390.00 | \$8.65/gal | \$8,650.00 | \$6.48/gal | \$6,480.00 | \$7.49/gal | \$7,490.00 |
| | Drum | 300 gallons | \$9.70/gal | \$2,910.00 | \$8.86/gal | \$2,658.00 | \$6.98/gal | \$2,094.00 | \$8.60/gal | \$2,580.00 |
| | Gallon; Case Lot | 100 gallons | \$10.21/gal | \$1,021.00 | \$11.30/gal | \$1,130.00 | \$11.48/gal | \$1,148.00 | \$9.99/gal | \$999.00 |
| | 12/1 Qt.; Case Lot | 25 cases | \$30.60/case | \$765.00 | \$33.56/case | \$839.00 | \$32.94/case | \$823.50 | \$30.13/case | \$753.25 |
| SAE 50W | Bulk | 100 gallons | \$8.39/gal | \$8,390.00 | NO BID | NO BID | \$7.28/gal | \$728.00 | \$7.00/gal | \$700.00 |
| | Drum | 100 gallons | \$9.70/gal | \$2,910.00 | \$5.98/gal | \$598.00 | \$7.78/gal | \$778.00 | \$8.70/gal | \$870.00 |
| | Gallon; Case Lot | 25 gallons | \$10.21/gal | \$1,021.00 | NO BID | NO BID | \$11.48/gal | \$287.00 | \$9.00/gal | \$225.00 |
| | 12/1 Qt.; Case Lot | 25 cases | \$30.60/case | \$765.00 | NO BID | NO BID | \$34.44/case | \$861.00 | \$3.13/case | \$753.25 |

* Monroe Tractor & NOCO Energy are considered non-responsive bidders for not bidding all line items.

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| LUBRICANTS | | | Monroe * | | NOCO * | | Superior | | Williams | |
|--|-----------------------------|---------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|----------------|
| Item | Estimated Quantity per Year | | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price |
| Motor Oil – All Weather; shall meet or exceed: API SM | | | | | | | | | | |
| SAE 5W - 20W | 12/1 Qt.; Case Lot | 25 cases | \$36.96/case | \$924.00 | \$29.40/case | \$735.00 | \$23.94/case | \$598.50 | \$21.94/case | \$548.50 |
| SAE 5W - 30W | 12/1 Qt.; Case Lot | 25 cases | \$36.96/case | \$924.00 | \$29.40/case | \$735.00 | \$23.94/case | \$598.50 | \$21.94/case | \$548.50 |
| SAE 10W - 20W | 12/1 Qt.; Case Lot | 50 cases | \$36.48/case | \$1,824.00 | \$29.03/case | \$1,451.50 | \$23.94/case | \$1,197.00 | \$22.43/case | \$1,121.50 |
| Hydraulic Oil; shall meet or exceed: AW 46 , Shall be Sunstrand, Vickers, Eaton/Charlynn approved and shall be available in all ISO viscosity grades. | | | | | | | | | | |
| | Bulk | 1,600 gallons | \$5.99/gal | \$9,584.00 | \$3.82/gal | \$6,112.00 | \$5.28/gal | \$8,448.00 | \$4.79/gal | \$7,664.00 |
| | Drum | 1,700 gallons | \$7.15/gal | \$12,155.00 | \$4.02/gal | \$6,834 | \$5.78/gal | \$9,826.00 | \$5.56/gal | \$9,452.00 |
| | Pail | 200 gallons | \$10.49/gal | \$2,098.00 | \$4.854/gal | \$970.80 | \$7.28/gal | \$1,456.00 | \$5.36/gal | \$1,072.00 |
| Tractor Hydraulic/ Transmission Fluid; shall meet or exceed: API GL4 , Shall meet or exceed (as applicable): Allison C-4, Cat TO-2, Deere HY Gard J-20A/B, J-20 C/D, IH HY Tran, Sunstrand Hydrostatic Transmission Fluid.. | | | | | | | | | | |
| | Drum | 220 gallons | \$9.82/gal | \$2,160.40 | \$6.20/gal | \$1,364.00 | \$5.98/gal | \$1,315.60 | \$6.14/gal | \$1,350.80 |
| | Pail | 200 gallons | \$10.79/gal | \$2,158.00 | \$7.012/gal | \$1,402.40 | \$7.98/gal | \$1,596.00 | \$6.80/gal | \$1,360.00 |
| Tractor Hydraulic/ Transmission Fluid shall meet or exceed: CAT TO-4 | | | | | | | | | | |
| | Drum | 220 gallons | \$10.38/gal | \$2,283.60 | \$9.60/gal | \$2,112.00 | \$8.78/gal | \$1,931.00 | \$6.67/gal | \$1,467.40 |
| | Pail | 200 gallons | \$11.20/gal | \$2,240.00 | \$10.44/gal | \$2,088.00 | \$10.78/gal | \$2,156.00 | \$7.67gal | \$1,534.00 |
| Automatic Transmission Fluid (Multi-Purpose) shall meet or exceed: Ford M2C-166H (Type H), MC-138 CJ, Allison C-4, CAT TO-2 | | | | | | | | | | |
| | Pail | 50 gallons | \$10.99/gal | \$549.50 | \$7.712/gal | \$385.60 | \$7.98/gal | \$399.00 | \$5.98/gal | \$299.00 |
| | 12/1 Qt.; Case Lot | 200 cases | \$29.28/case | \$5,856.00 | \$28.69/case | \$5,738.00 | \$23.94/case | \$4,788.00 | \$23.00/case | \$4,600.00 |

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| Item | Estimated Quantity per Year | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price |
| Automatic Transmission Fluid; shall be branded with “ALLISON APPROVED; complies with TES295 Specifications” label or ALLISON APPROVED; Schedule One – TES389 Transmission Fluid” label. | | | | | | | | | |
| Drum | 550 gallons | NO BID | NO BID | \$31.62/gal | \$17,391.00 | \$28.98/gal | \$15,939.00 | \$26.34/gal | \$14,487.00 |
| Pail | 100 gallons | \$34.01/gal | \$3,401.00 | \$32.738/gal | \$3,273.80 | \$32.98/gal | \$3,298.00 | \$28.00/gal | \$2,800.00 |
| 12/1 Qt.; Case Lot | 25 cases | NO BID | NO BID | NO BID | NO BID | \$110.94/case | \$2,773.50 | \$84.00/case | \$2,100.00 |
| Automatic Transmission Fluid; shall meet or exceed: Chrysler MS-7176E | | | | | | | | | |
| 12/1 Qt.; Case Lot | 25 cases | NO BID | NO BID | NO BID | NO BID | \$47.34/case | \$394.50 | \$31.68/case | \$792.00 |
| Synthetic Multi-Purpose Grease Wheel Bearing Lubricant; shall meet or exceed NLGI#2 for Chrysler, Ford, GM and Caterpillar Products; as required by the County. | | | | | | | | | |
| Cartridge; Carton Lot | 600 pounds | NO BID | NO BID | \$6.48/lb. | \$3,888.00 | \$6.98/lb. | \$4,188.00 | \$6.40/lb. | \$3,840.00 |
| 1 lb. Container; Case Lot | 24 pounds | NO BID | NO BID | NO BID | NO BID | \$6.98/lb. | \$167.52 | \$6.50/lb. | \$156.00 |
| 4 lb. Container; Case Lot | 20 pounds | NO BID | NO BID | NO BID | NO BID | \$6.98/lb. | \$139.60 | \$6.50/lb. | \$130.00 |
| Multi-Purpose Grease Wheel Bearing Lubricant; shall meet or exceed: NLGI#2 , Shall meet or exceed: Timken EP Test: OK Load = 65 LBS., Dropping Point = 535° | | | | | | | | | |
| Cartridge; Carton Lot | 1,200 pounds | \$2.50/tube | \$8,542.50 | \$2.24/lb. | \$2,688.00 | \$2.98/lb. | \$3,576.00 | \$2.17/lb. | \$2,604.00 |
| 1 lb. Container; Case Lot | 24 pounds | NO BID | NO BID | NO BID | NO BID | \$2.98/lb. | \$71.52 | \$1.91/lb. | \$45.84 |
| 4 lb. Container; Case Lot | 20 pounds | NO BID | NO BID | NO BID | NO BID | \$2.98/lb. | \$59.60 | \$1.90/lb. | \$38.00 |
| “Moly Tough Tac” – Heavy Machinery Grease; shall meet or exceed: NLGI#2 , shall contain a minimum of 5% Molybdenum Disulfide; by weight. | | | | | | | | | |
| Cartridge; Carton Lot | 1,000 pounds | NO BID | NO BID | \$3.41/lb. | \$3,410.00 | \$3.48/lb. | \$3,480.00 | \$3.09/lb. | \$3,090.00 |
| Drum | 500 pounds | NO BID | NO BID | \$3.09/lb. | \$1,545.00 | \$3.38/lb. | \$1,090.00 | \$2.61/lb. | \$1,305.00 |

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| Item | Estimated Quantity per Year | | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price |
| Multi-Purpose Gear Lube; shall meet or exceed: NLGI#2 | | | | | | | | | | |
| SAE 85W - 140W | Drum | 1,200 gallons | \$1.45/lb. | \$ | \$1.54/gal | \$1,848.00 | \$8.28/gal | \$9,936.00 | \$8.00/gal | \$9,600.00 |
| | 12/1 Qt.; Case Lot | 50 cases | \$47.88/case | \$2,394.00 | \$46.09/case | \$2,304.50 | \$43.44/case | \$2,172.00 | \$32.00/gal | \$1,600.00 |
| Multi-Purpose Gear Lube; shall meet or exceed: API GL-5 | | | | | | | | | | |
| SAE 80W - 90W | Drum | 120 gallons | \$1.28/lb. | \$ | \$9.06/gal | \$1,087.20 | \$7.98/gal | \$9,576.00 | \$8.00/gal | \$960.00 |
| | 12/1 Qt.; Case Lot | 50 cases | \$47.88/case | \$2,394.00 | \$30.00/case | \$1,500.00 | \$41.94/case | \$2,097.00 | \$32.00/case | \$1,600.00 |
| Straight Mineral Gear Lube; shall meet or exceed: API GL-1 | | | | | | | | | | |
| SAE 90W | Drum | 120 gallons | NO BID | NO BID | \$5.90/gal | \$708.00 | \$7.78/gal | \$933.60 | \$1.47/gal | \$176.40 |
| Gear Lube; shall meet or exceed: API GL-4 | | | | | | | | | | |
| SAE 80W – 90W | Drum | 120 gallons | NO BID | NO BID | \$9.06/gal | \$1,087.20 | \$13.98/gal | \$1,677.60 | \$10.88/gal | \$1,305.60 |
| Synthetic Transmission Fluid CD-50; shall be Eaton, Rockwell approved | | | | | | | | | | |
| | Drum | 500 gallons | \$10.36/gal | \$5,180.00 | \$3.99/gal | \$1,995.00 | \$25.98/gal | \$12,990.00 | \$22.57/gal | \$11,285.00 |
| | Pail | 350 gallons | \$11.10/gal | \$3,885.00 | \$28.97/gal | \$10,139.50 | \$26.98/gal | \$9,443.00 | \$24.51/gal | \$8,578.50 |
| Synthetic Gear Lube; shall meet or exceed: Rockwell 0-76-E, Mack GO-J Plus, Eaton Axel and Brake Division specification(s) . | | | | | | | | | | |
| SAE 75W - 90W | Drum | 500 gallons | \$3.24/lb. | \$ | 3.43gal | \$1,715.00 | \$27.98/gal | \$13,990.00 | \$16.77/gal | \$8,385.00 |
| | Pail | 350 gallons | \$3.73/lb. | \$ | \$27.362/gal | \$9,576.70 | \$28.98/gal | \$10,143.00 | \$18.52/gal | \$6,482.00 |
| SAE 80W - 140W | Drum | 500 gallons | \$3.60/gal | \$ | \$3.55/gal | \$1,775.00 | \$27.98/gal | \$13,990.00 | \$17.55/gal | \$8,775.00 |
| | Pail | 350 gallons | \$3.69/gal | \$ | \$28.03/gal | \$9,810.50 | \$28.98/gal | \$10,143.00 | \$19.13/gal | \$6,695.50 |

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| LUBRICANTS | | Monroe * | | NOCO * | | Superior | | Williams | |
|---|-----------------------------|------------|----------------|-------------|----------------|-------------|----------------|-------------|----------------|
| Item | Estimated Quantity per Year | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price |
| Antifreeze; Conventional (Green); Heavy-Duty (Diesel) | | | | | | | | | |
| Bulk | 550 gallons | \$7.49/gal | \$4,119.50 | \$5.723/gal | \$3,147.65 | \$6.15/gal | \$3,382.50 | \$5.40/gal | \$2,970.00 |
| Drum | 550 gallons | \$7.69/gal | \$4,229.50 | \$5.723/gal | \$3,147.65 | \$6.95/gal | \$3,822.50 | \$5.40/gal | \$2,970.00 |
| Case | 120 gallons | \$7.99/gal | \$958.80 | \$6.25/gal | \$750.00 | \$7.45/gal | \$894.00 | \$6.23/gal | \$747.60 |
| Antifreeze; Extended life coolant 50/50; Heavy-Duty (Diesel) | | | | | | | | | |
| Bulk | 550 gallons | \$8.94/gal | \$4,917.00 | \$8.858/gal | \$4,871.90 | \$7.48/gal | \$4,114.00 | \$7.14/gal | \$3,927.00 |
| Drum | 550 gallons | \$9.06/gal | \$4,983.00 | \$8.858/gal | \$4,871.90 | \$7.98/gal | \$4,389.00 | \$7.14/gal | \$3,927.00 |
| Case | 120 gallons | \$9.91/gal | \$1,189.20 | \$9.12/gal | \$1,094.40 | \$16.88/gal | \$2,025.60 | \$8.08 /gal | \$969.60 |

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| | | | | |
|---|----------------|----------------|--------------|--------------|
| Total Extended Line Item Price Bid | \$159,181.25 * | \$237,247.06 * | \$236,602.74 | \$195,133.24 |
|---|----------------|----------------|--------------|--------------|

AWARDED BY THE PWC ON 1/29/2010 AS SHADED