**Heavy-Duty Highway Trucks**  
**Bid Date:** 7/17/2009  
**Delivery:** 240 Days

Kenworth of Buffalo NY Inc., 100 Commerce Dr., Lackawanna, NY 14218  (716) 852-2800 / (716) 852-0143  
Fleet Maintenance, Inc., 67 Ransier Dr., West Seneca, NY 14224  (716) 675-9220 / (716) 675-5710  
Tracey Road Equipment, Inc., 6803 Manlius Center Rd., East Syracuse, NY 13057  (315) 437-1471 / (315) 437-4041  
Navistar, Inc., 1568 Central Ave., Albany, NY 12205  (518) 869-4083 / (518) 869-4087  
Utica General Truck Co., Inc., 5636 Horatio St., Utica, NY 13502 / 472 Summit Pt. Dr., Henrietta, NY 14467  (315) 732-4300 / (315) 732-6240

<table>
<thead>
<tr>
<th>Line Item</th>
<th>Quantity</th>
<th>Intoto Price Bid per Complete Unit</th>
<th>Total Extended Line Item Price Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>1 unit</td>
<td>$188,264</td>
<td>$188,264</td>
</tr>
<tr>
<td>B</td>
<td>2 units</td>
<td>$376,528 *</td>
<td>$376,528</td>
</tr>
<tr>
<td>C</td>
<td>3 units</td>
<td>$564,792 *</td>
<td>$564,792</td>
</tr>
<tr>
<td>D</td>
<td>4 units</td>
<td>$753,056 *</td>
<td>$753,056</td>
</tr>
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</table>

**Kenworth**

- **Engine:** Cummins

**Kenworth**

- **Engine:** Cummins

**Fleet Maintenance**

- **Engine:** Detroit Diesel

**Tracey Road**

- **Engine:** Mercedes Benz

**Non-Responsive:**

1. Snowplow equipment does not meet strength requirement.  
2. Engine is 10.8 liter, not the required 13 liter.  
   Much less powerful engine.

1. Engine is 10.8 liter, not the required 13 liter.  
   Much less powerful engine.

1. Cab is steel, not the required aluminum.  
   Will deteriorate much quicker.

1. Radiator has shaft and bearing through it. Specifications prohibit this. Will cause more maintenance and repair.  
2. Specifications require Jake Brake to slow engine down.  
   Bidder used compression exhaust brake that does not have hold back capacity and cannot control number of cylinders.

AWARDED BY THE PWC ON 8/4/2009 AS SHADED

PW-09-050-B  
(Page 1)
# Heavy-Duty Highway Truck(s)

**Bid Date:** 7/17/2009  
**Delivery:** 240 Days

<table>
<thead>
<tr>
<th>Line Item</th>
<th>Quantity</th>
<th>Navistar</th>
<th></th>
<th></th>
<th>Kenworth</th>
<th></th>
<th></th>
<th>Utica</th>
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<tbody>
<tr>
<td></td>
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<td>Intoto Price Bid per Complete Unit</td>
<td>Total Extended Line Item Price Bid</td>
<td>Intoto Price Bid per Complete Unit</td>
<td>Total Extended Line Item Price Bid</td>
<td>Intoto Price Bid per Complete Unit</td>
<td>Total Extended Line Item Price Bid</td>
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</tr>
<tr>
<td>A</td>
<td>1 unit</td>
<td>$204,406.36</td>
<td>$204,406.36</td>
<td>$205,599</td>
<td>$205,599</td>
<td>$212,939</td>
<td>$212,939</td>
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</tr>
<tr>
<td>B</td>
<td>2 units</td>
<td>$204,406.36</td>
<td>$408,812.72</td>
<td>$411,198</td>
<td>* $411,198</td>
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<td>C</td>
<td>3 units</td>
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<td>* $616,797</td>
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<tr>
<td>D</td>
<td>4 units</td>
<td>$204,406.36</td>
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<td>* $822,396</td>
<td>$212,939</td>
<td>$851,756</td>
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</tr>
</tbody>
</table>

Non-Responsive:  
1. Engine is 10.8 liter, not the required 13 liter.  
   Much less powerful engine.

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   Much less powerful engine.

Only Responsive Bidder:  
1. Engine is 12.59 liter, specification is 13 liter.  
   Not significant difference.

**Truck:** International  
**Engine:** Cummins

**Truck:** Kenworth  
**Engine:** Cummins

**Truck:** Peterbilt  
**Engine:** Caterpillar

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